

CLASS FOUR AND FIVE TRUCKS BID #ESCNJ 18/19-42

MANUFACTURER: FORD

Beyer Ford, 170 Ridgedale Avenue, Morristown, NJ 07960 All New Jersey Counties Served

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE DISCOUNT %</u>	<u>OPTIONS PRICE DISCOUNT %</u>	<u>PARTS PRICE DISCOUNT %</u>	<u>UNLISTED OPTIONAL EQUIPMENT MARK UP %</u>	<u>INSTALLATION CHARGE PER HOUR</u>
F450 PICKUP						
F4C	XL 2WD Reg Cab 8' Box	15.10%	5.00%	N/A	15.00%	\$85.00
F4C	XLT 2WD Reg Cab 8' Box	15.50%	5.00%	N/A	15.00%	\$85.00
W4C	XL 2WD Crew Cab 8' Box	15.40%	5.00%	N/A	15.00%	\$85.00
W4C	XLT 2WD Crew Cab 8' Box	15.00%	5.00%	N/A	15.00%	\$85.00
W4C	LARIAT 2WD Crew Cab 8' Box	14.80%	5.00%	N/A	15.00%	\$85.00
W4C	King Ranch 2WD Crew Cab 8' Box	14.40%	5.00%	N/A	15.00%	\$85.00
W4C	Platinum 2WD Crew Cab 8' Box	15.80%	5.00%	N/A	15.00%	\$85.00
F4D	XL 4WD Reg Cab 8' Box	14.90%	5.00%	N/A	15.00%	\$85.00
F4D	XLT 4WD Reg Cab 8' Box	15.30%	5.00%	N/A	15.00%	\$85.00
W4D	XL 4WD Crew Cab 8' Box	15.20%	5.00%	N/A	15.00%	\$85.00
W4D	XLT 4WD Crew Cab 8' Box	14.90%	5.00%	N/A	15.00%	\$85.00
W4D	LARIAT 4WD Crew Cab 8' Box	14.60%	5.00%	N/A	15.00%	\$85.00
W4D	King Ranch 4WD Crew Cab 8' Box	14.30%	5.00%	N/A	15.00%	\$85.00
W4D	Platinum 4WD Crew Cab 8' Box	14.10%	5.00%	N/A	15.00%	\$85.00
W4D	Limited 4WD Crew Cab 8' Box	13.80%	5.00%	N/A	15.00%	\$85.00

DELIVERY CHARGES BY COUNTY

Atlantic	\$325.00	Gloucester	\$350.00	Ocean	\$350.00
Bergen	\$215.00	Hudson	\$215.00	Passaic	\$215.00
Burlington	\$350.00	Hunterdon	\$215.00	Salem	\$325.00
Camden	\$350.00	Mercer	\$215.00	Somerset	\$215.00
Cape May	\$375.00	Middlesex	\$215.00	Sussex	\$215.00
Cumberland	\$350.00	Monmouth	\$215.00	Union	\$215.00
Essex	\$215.00	Morris	\$125.00	Warren	\$215.00

**BUILD OUT TIME ESTIMATE: 90-120 DAYS ARO
CUT OFF DATE FOR 2021 PRODUCTION: 2/18/2021**